

# **Governor's Supplier Diversity Council**

## **December 18, 2014 Meeting**

### **Minutes from December 18, 2014, Governor's Supplier Diversity Council Meeting**

#### **Attendees:**

Present: Ken Anderson, Dean Stotler, Sakthi A. Vel PhD, Devona Williams PhD, Givvel Marrero, Cathy Imburgia, Clay Hammond, Michelle Morin, Shirley Learner, Ramon Ceballos, Brian Leahy, Stephanie Young.

Absent: Anas Ben Addi, Theresa Brown Edwards, Esq., Ron Frazier Esq., Nick Callazzo III,

Public Present in room: none

#### **Meeting Opened:**

Meeting Called to Order by Ken Anderson, GSDC Chair, at 1:55pm.

#### **Quorum:**

A quorum was reached with seven members in attendance.

#### **Meeting Notes:**

Chair Ken Anderson requested a motion to suspend the regular meeting rules to move into an informal meeting with Governor Markell. Motion to Suspend the regular meeting rules was unanimously accepted without abstention via motion by Dean Stotler and seconded by Givvel Marrero.

The formal aspects of this meeting concluded at 1:56pm.

An informal conversation with Governor Markell commenced at 2:02pm and covered the topics including Supplier Diversity spend changes over FY2014 including:

- Spend with the Supplier Diversity community has increased by 195% throughout Governor Markell's Administration.
- In FY2014, the State of Delaware spent an all-time high of \$120.4Million with the Supplier Diversity Community. This is an increase of \$19.9Million or 19.82% over FY2013.
- Since Governor Markell took office in 2009, state spend with the Supplier Diversity Community has tripled from \$40.7Million in FY2009 to \$120.4Million in FY2014.
- DOE & 19 School Districts collective spend increased by 63.6% over FY2013 with the certified Supplier Diversity community. This is an increase from \$18Million in FY2013 to \$30Million in FY2014.
- The number of certified firms increased by 349 businesses from 2,316 to 2,665 during FY2014, a 15.07% increase. This is nearly one new certified business for each day of the year.

Initiatives worked on by the Council in 2014 were reviewed by Chair Ken Anderson and Dean Stotler after which Governor Markell asked various questions of the council and supplier

diversity liaisons present and an open dialog was held regarding supplier diversity initiatives and current realities in the state. Those initiatives include:

1. Encourage School Districts to report their Diversity spend on the Supplier Diversity Score Card
2. GSS to actively participate in School Districts Vendor Days including the providing of training; School Districts represent approximately one-third of the State's spend
3. Devise a method for effectively communicating current Supplier Diversity Score Card information to the State and the Supplier Diversity Community to increase visibility and address trends.
4. Evaluate the consistency and integrity of the RFP process, including follow-through and status updates by Procurement personnel. Create accountable timelines for Vendors who have submitted formal proposals

**Meeting Adjournment:**

Meeting adjourned at 3:00pm.